ENABLING THE BUSINESS OF AGRICULTURE
Global focus on agriculture

ENABLING ENVIRONMENT FOR BUSINESS IN AGRICULTURE
Genesis and timeline of EBA

- **2012**: EBA Kick-off
- **2013-14**: Pilot data collection in 10 countries
- **2014-15**: Data collection in 40 countries
- **2016**: Data collection in 62 countries
A tool for improved policymaking

Identify legal barriers for the business of agriculture

Quantify transaction costs of dealing with government regulations for 40 countries around the world

EBA can inform policymaking and *trigger reforms* based on cross-country benchmarking
EBA benchmarks markets associated to activities along the agribusiness value chain.
Markets indicators

- Phytosanitary Protection
- Producers Organizations
- Domestic licenses and food safety
- Contract Farming
- Dispute Resolution
- Export
Markets indicators

- Pest surveillance, reporting and risk analysis; pest database and pest list publicly available.
- Non-discriminatory and commercially driven producers organizations.
- Low time and cost to obtain domestic licenses to produce, sell and purchase agricultural products.
- Contract farming rules that balance the interests of farmers and buyers.
- Dispute resolution mechanisms tailored to enforce agricultural production contracts.
- Transparent, efficient, and low cost procedures to export major agricultural products.
EBA 2017 

Markets indicators

Coffee Export Documents (Per-Shipment)

Time (calendar days) vs. Cost (% income per capita)

- Nicaragua: 2 days, 0.0% cost
- Ethiopia: 2 days, 0.0% cost
- Lao PDR: 2 days, 0.0% cost
- Burundi: 4 days, 1.0% cost
- Colombia: 4 days, 1.0% cost
- Peru: Data not available
- Uganda: Data not available

Source: EBA database for 2017. Please note that this data is confidential, as it is preliminary and subject to change.
## EBA 2016 Report

### MALI

<table>
<thead>
<tr>
<th>SEED</th>
<th>FERTILIZER</th>
<th>MACHINERY</th>
<th>FINANCE</th>
<th>MARKETS</th>
<th>TRANSPORT</th>
</tr>
</thead>
<tbody>
<tr>
<td>56.0</td>
<td>71.1</td>
<td>27.8</td>
<td>37.2</td>
<td>55.4</td>
<td>67.9</td>
</tr>
</tbody>
</table>

#### SEED
- **56.0**
  - **54.0** Δ Seed registration (0-100)
  - No practice
  - Time (days)

#### FERTILIZER
- **71.1**
  - **80.0** Δ Fertilizer registration (0-100)
  - **50.0** Δ Fertilizer import requirements (0-100)
  - **50.0** Δ Fertilizer import procedures (0-100)
  - **50.0** Δ Fertilizer quality control (0-100)

#### MACHINERY
- **27.8**
  - **50.0** Δ Tractor dealer requirements (0-100)
  - **70.0** Δ Tractor import requirements (0-100)

#### FINANCE
- **37.2**
  - **10.0** Δ Microfinance institutions (0-100)

#### MARKETS
- **55.4**
  - **45.0** Δ Production and sales (0-100)

#### TRANSPORT
- **67.9**
  - **70.0** Δ Truck license (0-100)

### SUB-SAHARAN AFRICA LOW INCOME

#### MALI
- **168**
  - **56.0** SEED
  - **71.1** FERTILIZER
  - **27.8** MACHINERY
  - **37.2** FINANCE
  - **55.4** MARKETS
  - **67.9** TRANSPORT

### NIGER

<table>
<thead>
<tr>
<th>SEED</th>
<th>FERTILIZER</th>
<th>MACHINERY</th>
<th>FINANCE</th>
<th>MARKETS</th>
<th>TRANSPORT</th>
</tr>
</thead>
<tbody>
<tr>
<td>43.8</td>
<td>42.2</td>
<td>24.4</td>
<td>36.8</td>
<td>54.5</td>
<td>60.7</td>
</tr>
</tbody>
</table>

#### SEED
- **43.8**
  - **37.5** Δ Seed registration (0-100)

#### FERTILIZER
- **42.2**
  - **42.2** Δ Fertilizer registration (0-100)

#### MACHINERY
- **24.4**
  - **67.0** Δ Tractor dealer requirements (0-100)

#### FINANCE
- **36.8**
  - **42.0** Δ Microfinance institutions (0-100)

#### MARKETS
- **54.5**
  - **71.4** Δ Production and sales (0-100)

#### TRANSPORT
- **60.7**
  - **50.0** Δ Truck license (0-100)

### SUB-SAHARAN AFRICA LOW INCOME

#### NIGER
- **174**
  - **43.8** SEED
  - **42.2** FERTILIZER
  - **24.4** MACHINERY
  - **36.8** FINANCE
  - **54.5** MARKETS
  - **60.7** TRANSPORT