About FAST

• FAST was founded in 2008
• Based in Montreal, Canada
• Serves 150 members in more than 30 countries
Our Members & Strategic partners
What is FAST?

A leading and innovative non-profit organization that provides training, analytics, and matchmaking services in order to close the gap to access to finance for SMEs working in sustainable agriculture and forestry.

We have clearly identified the demand and supply to access finance mainly in Latin America and East Africa.
Achievements

- 100 Trained Local Financial Advisors
- 11 Financial Fairs
- $43M Facilitated as of December 2015
- 3 types of Impact Indicators
- 4 Investment Guides
- 100 Trained SMEs
Access and eXchange for Impact Investment and Sustainability
AXiiS carries the heritage of FAST Financial Fairs and the Financial Marketplace.

AXiiS is an online platform that gathers data from SMEs and FSPs, generating an algorithmic analysis and suggesting matches.

AXiiS is able to match SMEs and FSPs reducing costs and processing time.

Co-financed with the Common Fund for Commodities.
AXiiS: How it works

The 5 easy-step connection to access finance

1. SME/FSP Registration
2. Provisional Matchmaking Online
3. Business Meeting
4. Credit Application Process
5. Credit Follow-up
SMEs (1)

Including: Producer Associations, Cooperatives, Private Companies, in the COFFEE sector

Financial statements and credit history of at least 3 years

Financing needs: $50,000 to 3 million USD

Business activity related to the COFFEE sector

Coverage: global
SMEs (2)

Opportunities

• Sign up and showcase your business profile
• Access to various financial products tailored to the coffee sector
• Submit a financial request
• Be matched with a FSP based on your investment needs
FSPs (1)

Including: Impact investors, Financial institutions, Equity funds, Commercial banks, etc.

Type of investment: debt and/or equity

Financing capacity: minimum of $50,000 USD

Looking for business opportunities in the COFFEE sector
Opportunities

• Showcase your financial products and services
• Be matched with a SME based on your own investment criteria
• Access to credit-ready SMEs in the coffee sector
• Access to key information such as financial reports or investment trends
Stakeholders

Who
Certification bodies, NGOs, Buyers, Exporting agencies, Technical service providers, etc.

Opportunities
• Assist your supported SMEs to submit their profiles and be matched with a FSP.
• Receive key information such as financial reports and investment trends.
• Contribute on building livelihoods and have impact at the SME and community levels.
Join **NOW** and have access to new financial OPPORTUNITIES with **AXiiS**

**Upcoming events for AXiiS**

- October 5 2016: FAST networking event in **El Salvador**
- 15-17 February 2017: Booth at AFCA event in **Ethiopia**
THANK YOU!
www.fastinternational.org

Contact:  Aïnina Aïdara
           Senior Project Manager
           ainina.aidara@fastinternational.org

           Sergio Figueredo
           AXiiS Project Manager
           sergio.figueredo@fastinternational.org