Coffee Market Situation

120th International Coffee Council
25-29 September 2017
Yamoussoukro
Prices
Daily prices: Last two years

- Colombian Milds
- Other Milds
- Brazilian Naturals
- Robustas

Prices are in US cents per pound.
World coffee production

- 153.9 million bags in crop year 2016/17
- 1.5 % increase on 2015/16
- Arabicas ↗ 10.2%
- Robustas ↓ 10.6%
World coffee production (2)
Production in Brazil

- Current ICO estimate of 2017/18 production: 50.5 million bags
- Domestic consumption estimated at 20.5 million bags
Production in Colombia

![Graph showing production in Colombia across different months from 2013/14 to 2016/17.](image-url)
High export volumes...

<table>
<thead>
<tr>
<th></th>
<th>July 2016</th>
<th>July 2017</th>
<th>% change</th>
<th>October - July 2015/16</th>
<th>October - July 2016/17</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL</strong></td>
<td>8 451</td>
<td>9 381</td>
<td>11.0%</td>
<td>96 255</td>
<td>101 931</td>
<td>5.9%</td>
</tr>
<tr>
<td><strong>Arabicas</strong></td>
<td>4 798</td>
<td>5 864</td>
<td>22.2%</td>
<td>59 085</td>
<td>64 219</td>
<td>8.7%</td>
</tr>
<tr>
<td>Colombian Milds</td>
<td>572</td>
<td>1 078</td>
<td>88.3%</td>
<td>11 163</td>
<td>12 239</td>
<td>9.6%</td>
</tr>
<tr>
<td>Other Milds</td>
<td>2 139</td>
<td>2 603</td>
<td>21.7%</td>
<td>19 244</td>
<td>22 787</td>
<td>18.4%</td>
</tr>
<tr>
<td>Brazilian Naturals</td>
<td>2 087</td>
<td>2 183</td>
<td>4.6%</td>
<td>28 678</td>
<td>29 193</td>
<td>1.8%</td>
</tr>
<tr>
<td>Robustas</td>
<td>3 653</td>
<td>3 518</td>
<td>-3.7%</td>
<td>37 170</td>
<td>37 712</td>
<td>1.5%</td>
</tr>
</tbody>
</table>

In thousand bags
…led to a build-up of inventories in importing countries
World consumption

- Decreasing by 0.3% to 155.1 million bags in coffee year 2016/17
- Still strong demand in many countries, particularly some traditional markets
- But biggest potential is emerging markets and exporting countries
Balance
Supply/Demand Balance

**Graph 1:**
- **Y-axis:** million 60-kg bags
- **X-axis:** 2013/14, 2014/15, 2015/16, 2016/17*
- **Legend:** Green = Production, Blue = Consumption

**Graph 2:**
- **Y-axis:** million 60-kg bags
- **X-axis:** 2013/14, 2014/15, 2015/16, 2016/17*
- **Legend:** Green = Production
Coffee market in deficit for third consecutive year in 2016/17
Robusta expected to rebound in 2017/18
Thank you