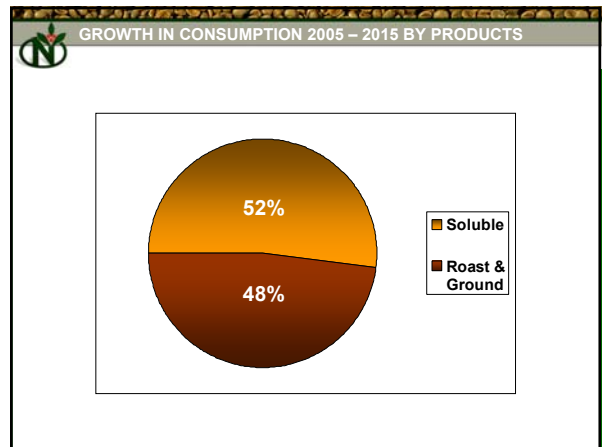
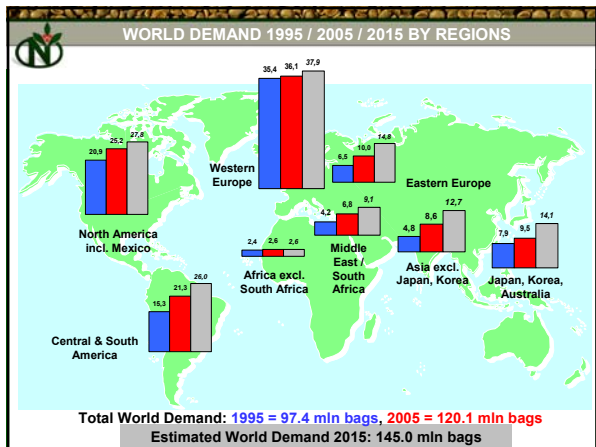
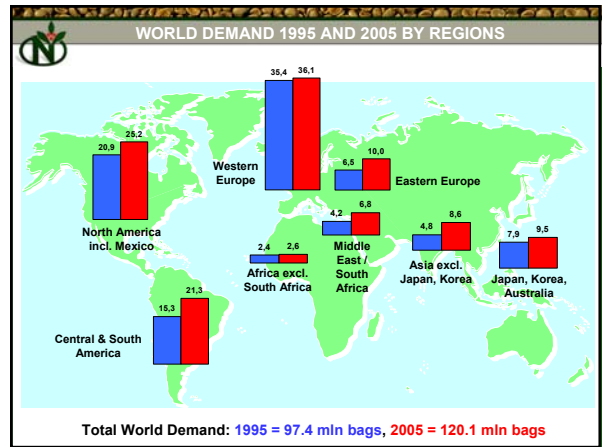
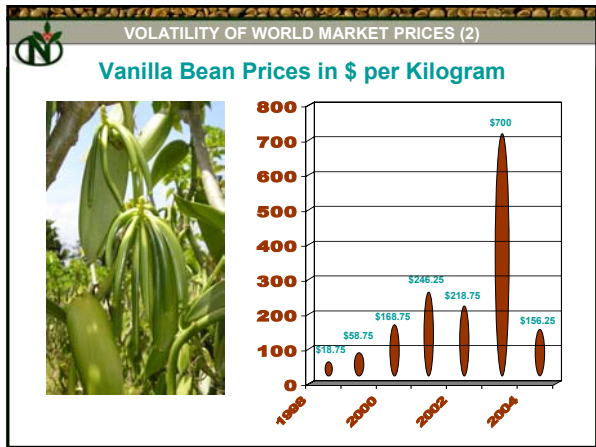
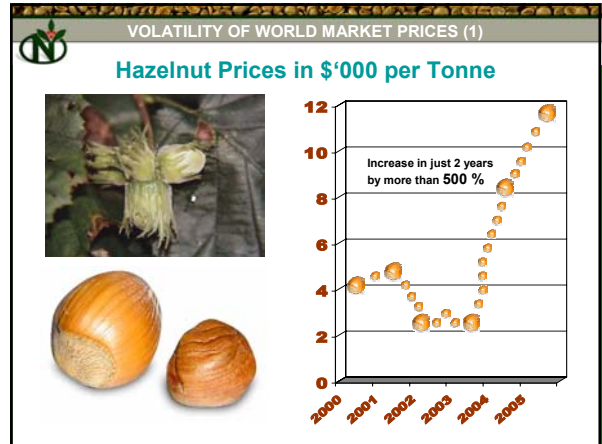
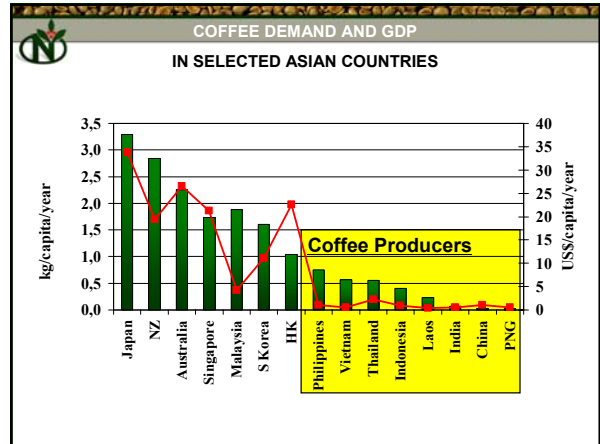
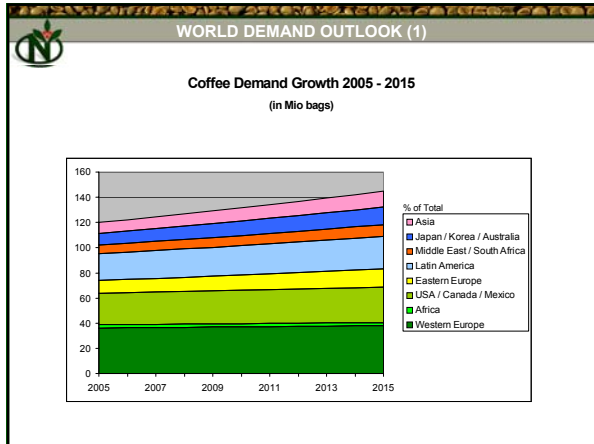


A NEUMANN KAFFEE GRUPPE PRESENTATION

ON THE OCCASION OF THE
2nd WORLD COFFEE CONFERENCE
 by David M. Neumann

Salvador (BA), September 25, 2005

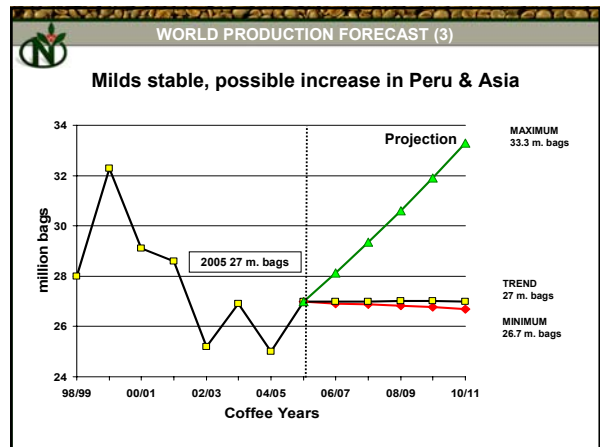
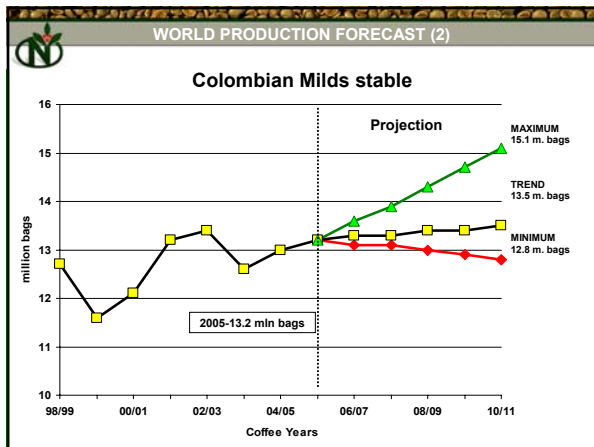
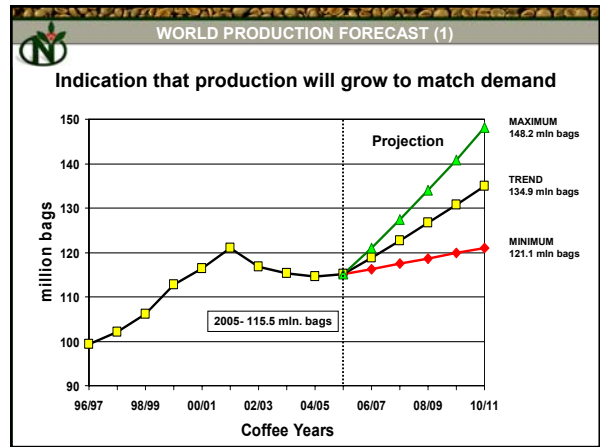


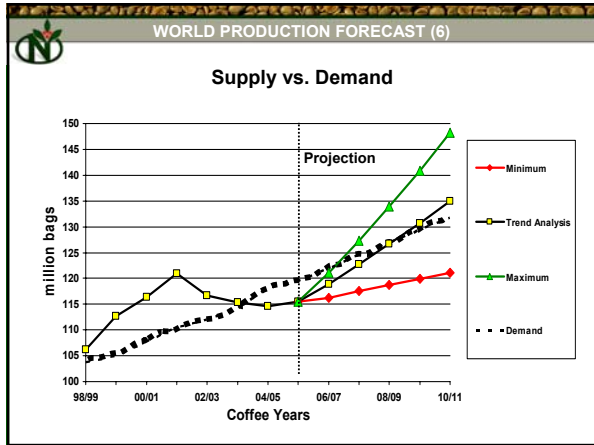
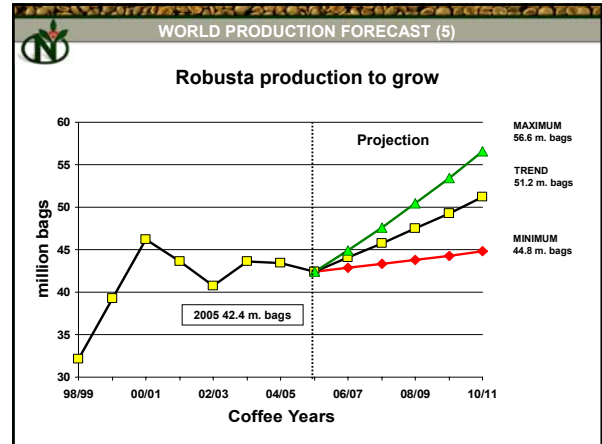
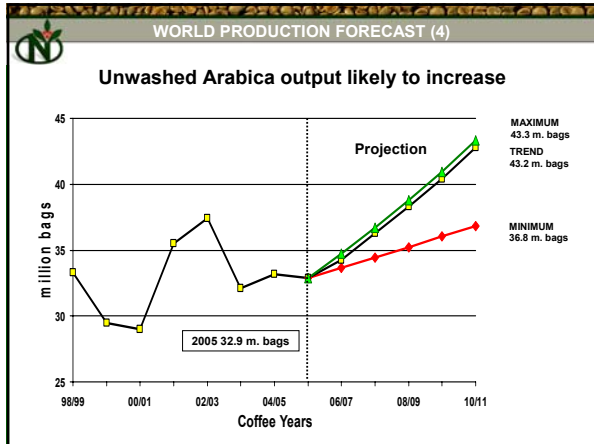


ENORMOUS GROWTH POTENTIAL IN ASIA

ESPECIALLY IN CHINA AND INDIA

	Japan & South Korea	South East Asia	China	India	Total	Growth Potential
Population (mln)	199	571	1,314	1,387	3,471	
Coffee Demand 2005 (bags of 60 kilos)	8,565,000	5,805,000	1,218,000	1,321,000	16,909,000	
0.25 kg per capita			5,474,000	5,779,000	25,623,000	8,714,000
0.50 kg per capita			10,947,000	11,558,000	36,875,000	19,966,000
1.50 kg per capita		14,283,000	32,842,000	34,675,000	90,365,000	73,456,000
3.00 kg per capita	9,938,000	28,567,000	65,683,000	69,350,000	173,538,000	156,629,000
4.50 kg per capita	14,906,000	42,850,000	98,525,000	104,025,000	260,306,000	243,397,000





DEPENDENCE ON COFFEE EXPORTS IN SELECTED COUNTRIES

CALENDAR YEAR 2003

Country	Value of Coffee Exports - USD million -	Value of Total Country Exports	Share of Coffee
Angola	1	9,237	0.01%
Brazil	1,547	73,084	2.12%
Burundi	26	38	68.42%
Cameroon	62	2,904	2.13%
Centr. Afr. Rep.	1	86	1.16%
Colombia	903	12,671	7.13%
Costa Rica	163	6,102	2.67%
Côte d'Ivoire	152	5,844	2.60%
Cuba	6	1,530	0.39%
Dom. Rep.	17	1,041	1.63%
Ecuador	38	6,039	0.60%
El Salvador	103	1,255	8.21%
Ethiopia	173	617	28.04%
Guatemala	297	2,489	11.93%
Honduras	163	1,332	12.24%
India	242	57,065	0.42%
Indonesia	213	61,058	0.35%
Jamaica	29	1,175	2.47%
Kenya	84	2,411	3.48%
Malawi	3	459	0.65%
Mexico	246	165,396	0.15%
Nicaragua	93	608	15.30%
Panama	8	864	0.93%
Papua-New Guinea	87	2,174	4.00%
Peru	162	8,986	1.80%
Rwanda	18	59	25.86%
Tanzania	58	655	8.85%
Thailand	13	80,333	0.02%
Uganda	104	562	18.51%
Venezuela	16	23,990	0.06%
Vietnam	451	20,176	2.24%
Zambia	7	1,029	0.68%

For additional information please refer to: www.nkg.net