

RE-EXPORTS OF COFFEE BY GERMANY

ICC-110-4

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Introduction

The following points will be covered:

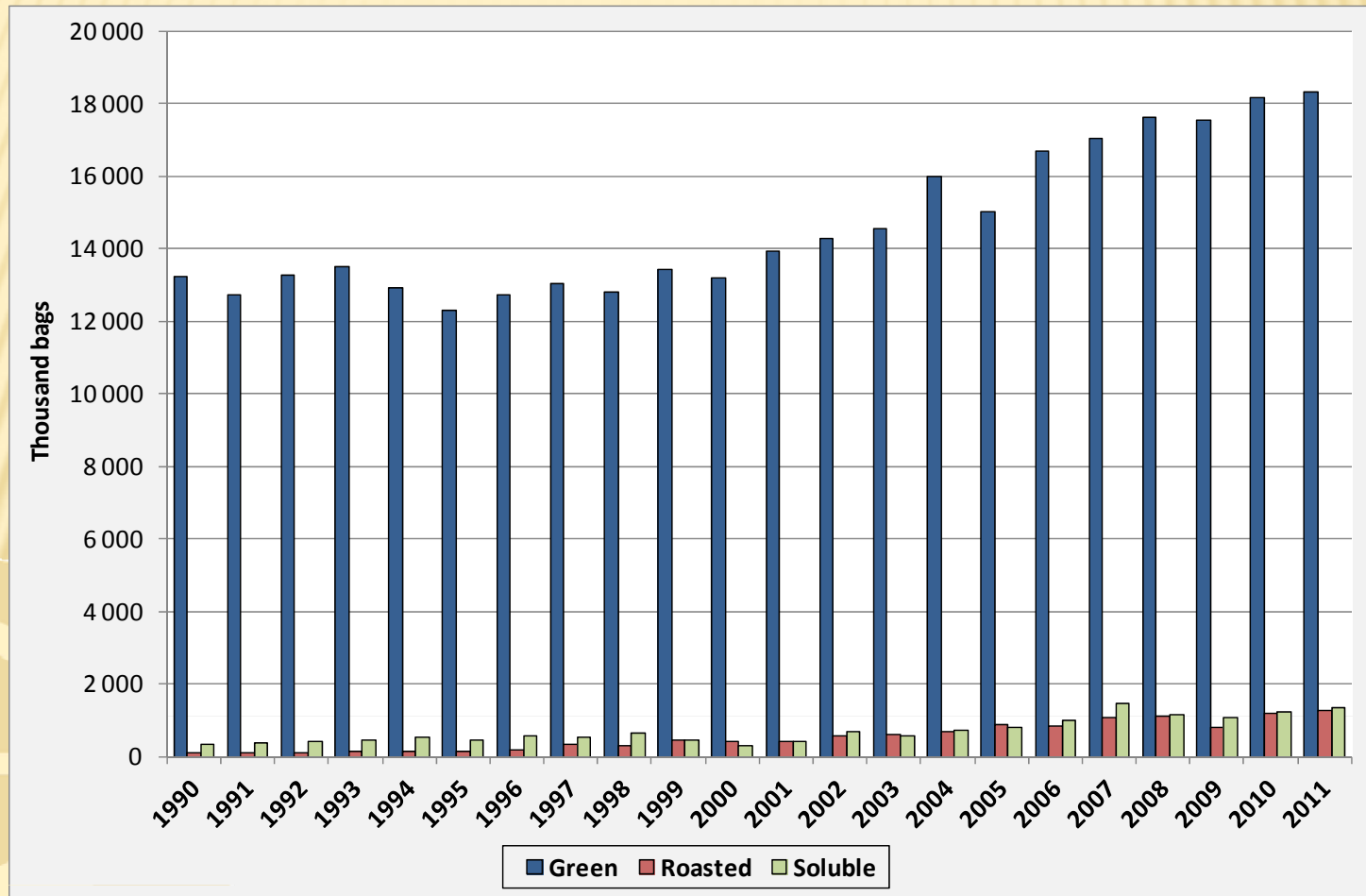
- ❖ Volume, structure and origins of imports by Germany
- ❖ Volume, structure and destinations of re-exports by Germany
- ❖ Value of re-exports by Germany



Imports of green, roasted and soluble coffee by Germany

	Averages			% shares			Average annual growth rates		
	1990-2011	1990-1999	2000-2011	1990-2011	1990-1999	2000-2011	1990-2011	1990-1999	2000-2011
Green	14 646	12 991	16 026	92.2%	95.0%	90.3%	1.6%	0.2%	3.0%
Roasted	541	202	823	3.4%	1.5%	4.6%	12.4%	17.0%	10.7%
Soluble	703	477	892	4.4%	3.5%	5.0%	6.8%	3.6%	15.3%
All forms	15 891	13 670	17 741	100.0%	100.0%	100.0%	2.0%	0.5%	3.8%

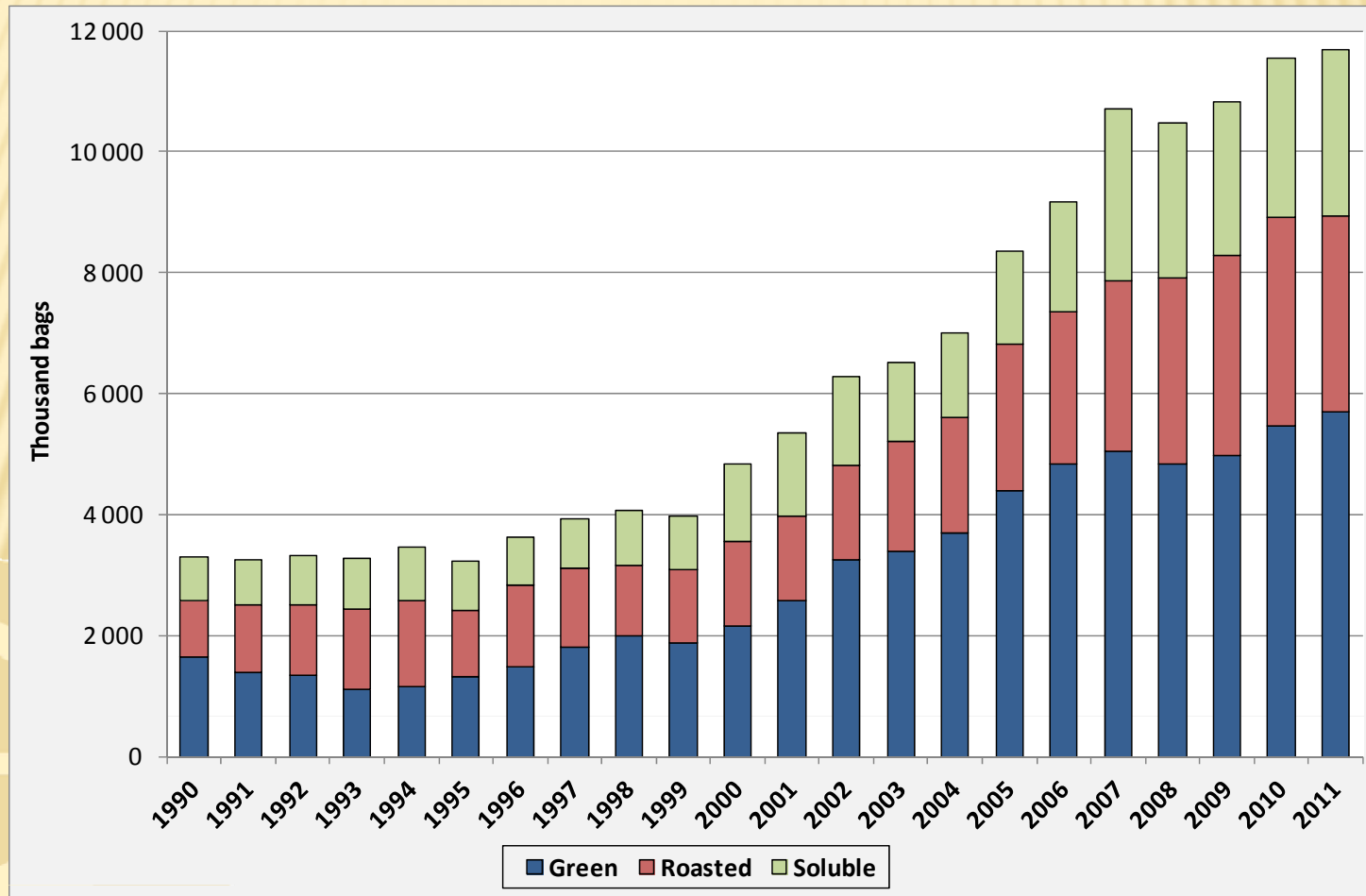
Imports by Germany by form of coffee (1990 to 2011)



Top 10 origins for Germany (In thousand bags)

	Averages			% shares		
	1990 - 2011	1990 - 1999	2000 - 2011	1990 - 2011	1990 - 1999	2000 - 2011
Brazil	3 477	1 764	4 905	21.9%	12.9%	27.6%
Colombia	2 257	3 437	1 272	14.2%	25.1%	7.2%
Vietnam	1 687	506	2 671	10.6%	3.7%	15.1%
Indonesia	953	826	1 060	6.0%	6.0%	6.0%
Peru	710	361	1 000	4.5%	2.6%	5.6%
El Salvador	672	894	487	4.2%	6.5%	2.7%
Honduras	631	367	852	4.0%	2.7%	4.8%
Ethiopia	561	442	659	3.5%	3.2%	3.7%
Papua New Guinea	518	564	480	3.3%	4.1%	2.7%
Guatemala	387	451	333	2.4%	3.3%	1.9%

Volume of re-exports by Germany by form of coffee (1990 to 2011)

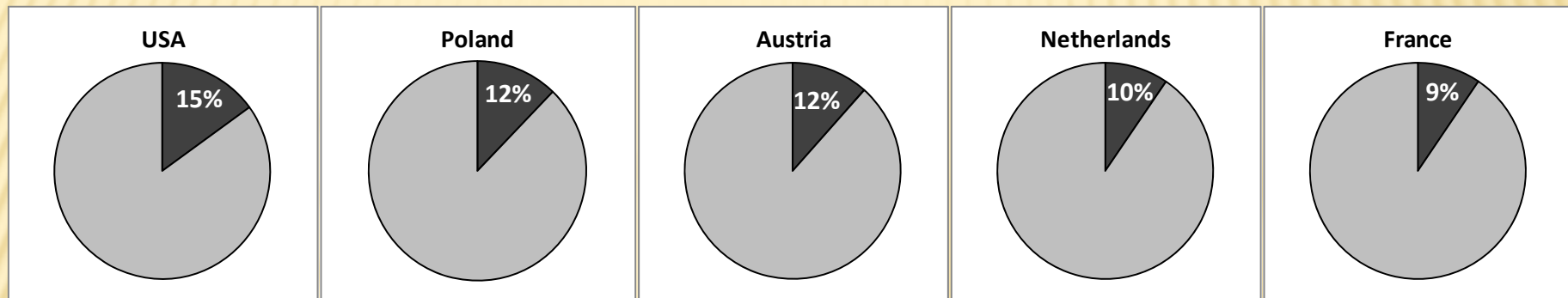


Re-exports of green, roasted and soluble coffee by Germany (in thousand bags)

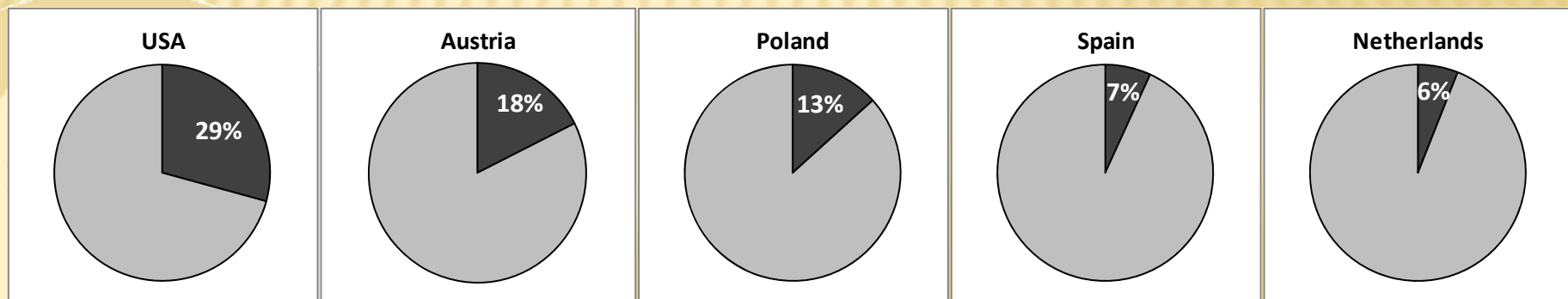
	1990-2011	1990-1999	2000-2011
Green	2 974	1 512	4 191
Roasted	1 864	1 205	2 413
Soluble	1 442	824	1 957
All forms	6 280	3 542	8 561
% shares			
Green	47.4%	42.7%	49.0%
Roasted	29.7%	34.0%	28.2%
Soluble	23.0%	23.3%	22.9%
Average annual growth rates			
Green	6.1%	1.5%	9.3%
Roasted	6.2%	3.1%	7.8%
Soluble	6.6%	2.1%	7.4%
All forms	6.2%	3.9%	8.4%

Main destinations of Germany's re-exports (average 2000 to 2011)

All forms of coffee

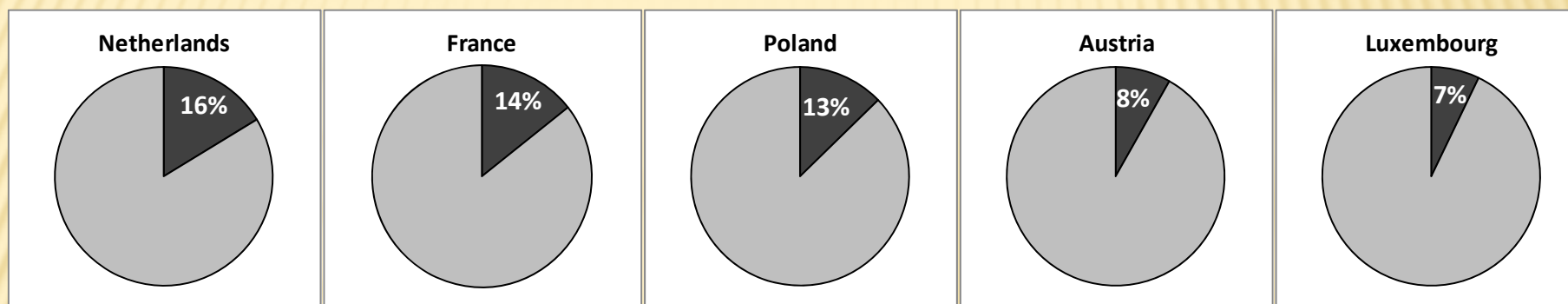


Green coffee

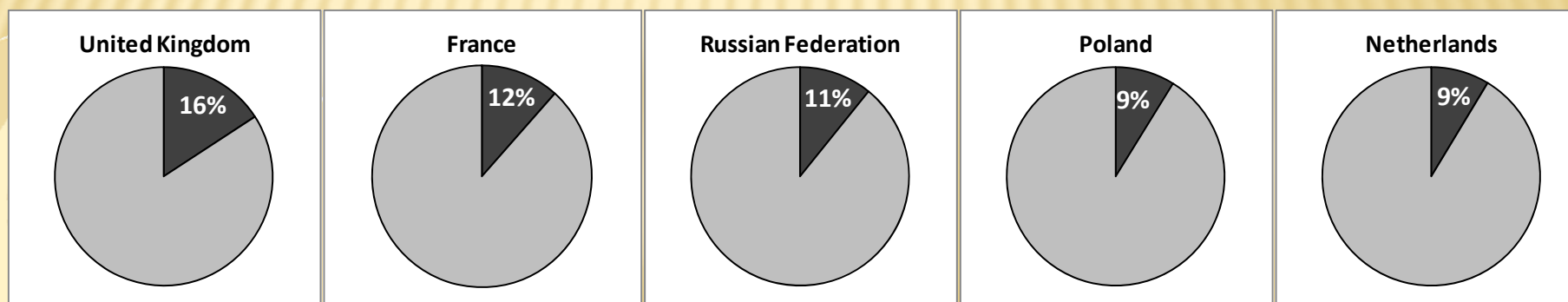


Main destinations of Germany's re-exports (average 2000 to 2011)

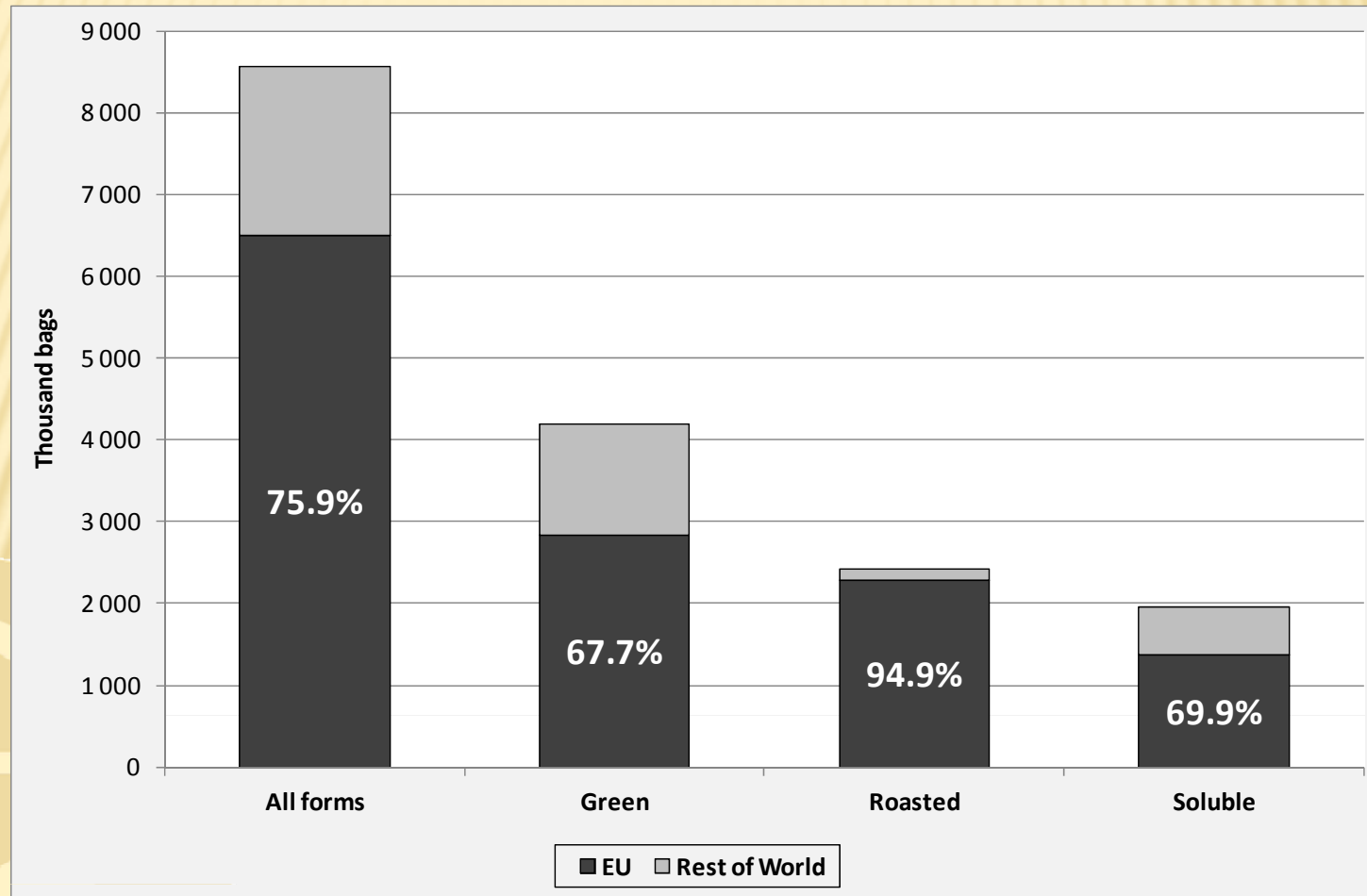
Roasted coffee



Soluble coffee



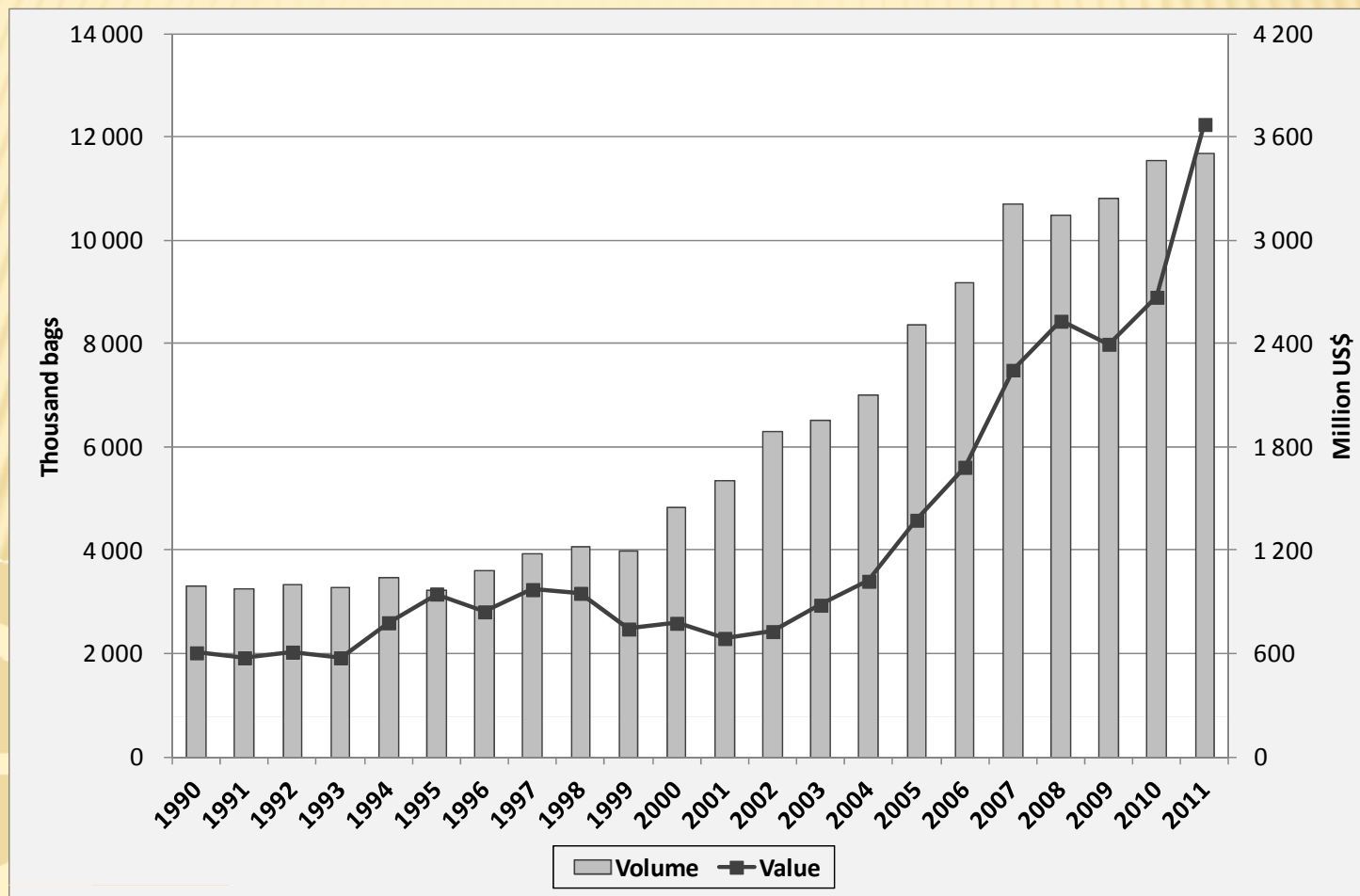
Destinations of re-exports by Germany (Average 2000 to 2011)



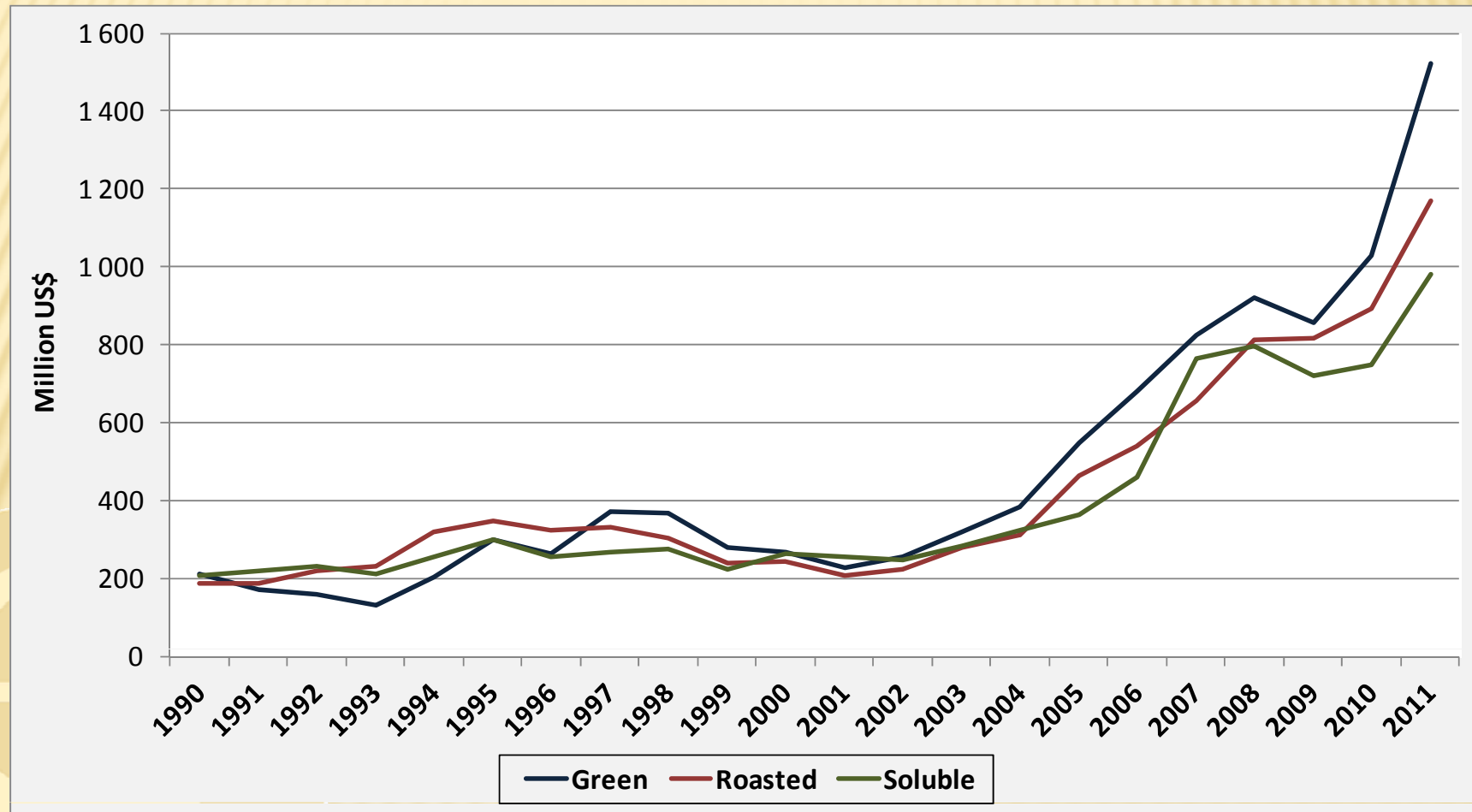
Average volume and value of re-exports by Germany

	Volume (thousand bags)				Value (million US\$)			
	Green	Roasted	Soluble	All forms	Green	Roasted	Soluble	All forms
1990 - 2011	2 974	1 864	1 442	6 280	468	423	394	1 285
1990 - 1999	1 512	1 205	824	3 542	246	269	245	760
2000 - 2011	4 191	2 413	1 957	8 561	653	552	518	1 722

Volume and value of re-exports of all forms of coffee by Germany (1990 to 2011)



Value of re-exports by Germany by form of coffee (1990 to 2011)

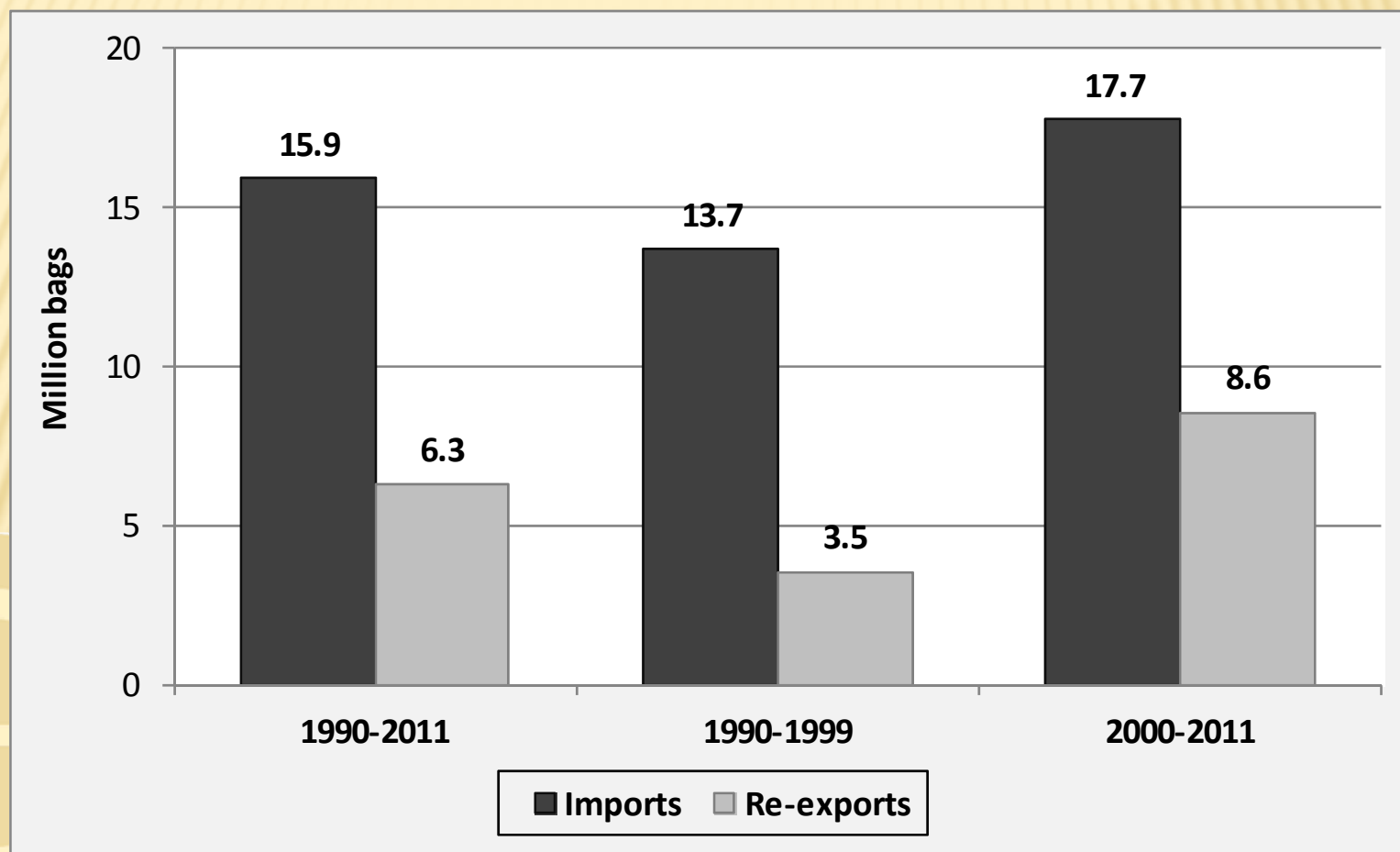


Conclusion

- ❖ In conclusion, this study highlights the dynamic growth of the coffee industry in Germany, particularly during the period from 2000 to 2011. Re-exports account for 48.3% of average annual imports of 17.7 million bags.



Average annual imports and re-exports by Germany



Conclusion

- ❖ The increase in re-exports, particularly those of green coffee, is largely attributable to Germany's extensive transport network, which handles coffee imported from producing countries and re-exports it to other destinations.
- ❖ It should be noted that there have been significant falls in Germany's imports of green coffee from some origins while others have gained in importance. This is particularly notable in the case of imports from Colombia and, to a lesser extent, Guatemala, which have lost market shares mainly to Brazil and Vietnam.
- ❖ The European Union continues to be the main destination for re-exports of all forms of coffee by Germany, although the United States is still a leading destination, particularly for green decaffeinated coffee.

Thank you

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