

**SHARE OF THE MARKETS IN EACH GROUP OF COFFEE
AND THEIR WEIGHTING IN THE CALCULATION
OF THE ICO COMPOSITE INDICATOR PRICE**

The procedures set out in these Rules take into account the following principles:

- (a) the procedures followed by the agents in the two main markets (the European market – comprising France and Germany – and the market in the USA);
- (b) the share of each group is based on the average export performance to the USA and to the European Union in the four preceding calendar years; and
- (c) the weighting of each group is to be reviewed every two years.

The share of each market in the four groups is as follows:

- Colombian Milds: 46% USA – 54% EU
- Other Milds: 40% USA – 60% EU
- Brazilian Naturals: 24% USA – 76% EU
- Robustas: 16% USA – 84% EU

The calculation of the ICO composite indicator price is weighted as follows:

- Colombian Milds: 12%
- Other Milds: 23%
- Brazilian Naturals: 31%
- Robustas: 34%